

WISHFUL DRINKING

GOOSENECK VINEYARDS

By FRANK COHEN

How do you, the consumer, consistently find wines that you know will please you? You may develop a relationship with your local wine merchant, scour the Internet, subscribe to wine publications, join a wine club, attend wine seminars, tour vineyards or even snap phone pics or pocket corks of wines you like when away from home.

Or perhaps you should check out Gooseneck Vineyards.

Gooseneck Vineyards is the brainchild of Liana Buonanno, a former banker turned wine connoisseur. Buonanno (Italian for “good year”) married into a third-generation family of wine merchants and, with years of work and in-the-field research, converted her newfound passion — and impeccable palate — into an enviable wine portfolio.

Gooseneck Vineyards doesn’t grow its own grapes. Buonanno scours some of the world’s top winemaking regions for winemakers she can team with at affordable prices to create varietals to her exacting specifications. Her target price is \$15 a bottle

on the shelf, but she doesn’t control final price, as it will pass through a distributor’s and a retailer’s hands after hers; she has seen them priced from \$13 to \$20.

Having tasted a number of her wines, I can say that each represents the apex achievable with the particular varietal at a reasonable price.

Her wines include a Prosecco from the Veneto, a Pinot Grigio with grapes from the Veneto, a Chardonnay and a Cabernet Sauvignon from Spain, a Pinot Noir from Elkton, Ore., and in about four months, a dry Spanish Rosé made with Grenache grapes.

Buonanno says her “mission is to discover, carefully select and handcraft these international treasures for you.” Mission accomplished!

Gooseneck Vineyards,
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gooseneckvineyards.com

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VINEYARDS,
WICKFORD, R.I.

Wines That Consistently Please You

